

State Health Society, Bihar
Tender Bid
is invited from Companies/Firms/Agencies/Individual for
Setting up Generic Drug Shop through
Public Private Partnership (PPP) in District Hospitals and
Medical College Hospitals of Bihar

Project Description

State Health Society, Bihar is implementing the National Rural Health Mission (NRHM) to improve the availability of and access to quality health care for people.

Tender Bid is invited from interested Companies/Firms/Agencies/ individual for Setting UP Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals and Medical College Hospital of Bihar.

Project Scope – The State intends to set up:

- (i) 3 Generic Drug Stores in each of the 6 Medical Colleges.
- (ii) 2 Generic Drug Stores in each of the District level Hospitals as mentioned at Annexure-I.
- [iii] Generic Drug Shop for 18 places have been finalized by our previous tender notice Dated 22.09.2007. This tender notice is for the rest of shops as per (i) & (ii)
- [iv] Details can be seen on the official website of SHSB – www.shsbihar.org.

Project Condition -

- The State Government shall only provide 500 sq. feet (approx) of empty space in the District Hospital for the purpose.
- The agency has to ensure and stock 188 generic drugs (as provided on the official website of SHSB – www.shsbihar.org . The agency is free to stock other generic drugs besides those specified in the tender but in no circumstances the agency shall be allowed to stock branded drugs. The agency may however stock minor surgical instruments- Thermometer, Cotton & Bandage etc. The only condition is that drugs should be procured necessarily from GMP Companies having an average annual turnover of Rs. 25 Crores or above.
- Minimum expiry period of the products should not be less than 1½ years from the date on which the shop receives the product provided if the shelf life of the drug is 1½ years only, the above condition shall be reduced to 1 year.
- Quality Control – To ensure the quality of the drugs, Drug Inspectors will draw samples of the drugs randomly the purpose of test or Analysis. If after the test and analysis, the drawn sample is declared to be Not of Standard Quality then suitable and proper action will be taken as per the provision of Drugs and Cosmetics Act, 1940 and Rules 1945 and the entire batch will be taken back by the supplier at supplier's cost and the Govt. shall not be responsible for any damage during this period.
- The responsibility of getting proper drug license from the competent Authorities will lie upon the successful bidder.
- The agency shall be provided a suitable structure for setting up of the shop.
- Rates (to be charged from the users) shall be 50% of the printed MRP on generic drugs. This condition will not apply on items other than drugs.
- The Generic Drug Store should be operational 24 hours 7 days in a week.
- Successful bidder must fulfill all the requirements as laid down in Drugs and Cosmetic Act and Rules.

Project Time Frame : The project would be initially for three (3) years depending upon satisfactory performance further extension will be considered.

- Project Option :**
- (i) Any agency may offer bids for setting up of more than one shop.
 - (ii) In each Medical College 3 Generic Drug Shop and in other hospitals in the tender 2 Generic Drug Stores shall be opened.
 - (iii) Any agency shall be awarded a maximum of one Generic Store in Medical Colleges i.e. out of 18 shops to be established in 6 Medical Colleges any agency can be allotted a maximum of one Generic Drug Store.
 - (iv) Any agency shall be awarded a maximum of 2 shops in other hospitals in the District

Minimum Eligibility Criteria :-

- The intending body should have a minimum average annual turnover of Rs. 30 lacs for District Hospitals and 75 lacs for Medical Colleges or above in the last three years.
- A market standing of minimum 3 years in the area.
- Agency to produce Sales Tax Registration.
- Must have qualified human resource for the task like pharmacist etc.

- Must not be black listed by any agency or pending case either Civil or Criminal against them.
- Earnest Money : Demand Draft of Rs. 20,000/- (refundable) for each District Hospital and 50,000/- (refundable) for each Medical College Hospital in favour of State Health Society, Bihar.

Please Note : In case the agency quoting the highest bid is unable to provide the services, the earnest money deposited by the agency shall be forfeited.

Submission Requirements – Interested Agencies/ Firms/ Companies / Individuals wishing to undertake the above task on behalf of State Health Society, Bihar , may submit in two sealed large envelopes marked “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals of Bihar – Technical Bid” and “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals of Bihar – Financial Bid”.

You are requested to clearly indicate each of the submission requirements mentioned below along with the relevant page number in your covering letter/application accompanying the technical proposal.

The **Technical Bid** should include the following –

- (i) Capability Statement in not more than two A4 pages.
- (ii) Background of the firm/organization with relevant experience in not more than two A4 pages.
- (iii) Summary of personnel/staff proposed for shop.
- (iv) Annual turnover with details and audited annual report for last 3 years.
- (v) Demand Draft of Rs. 20,000/- (refundable) for each District Hospital for which bid is submitted and 50,000/- (refundable) for each Medical College in favour of State Health Society, Bihar.

Besides the above the following documents should also be submitted :-

- (i) Sales Tax Registration.
- (ii) Non-conviction certificate for the last three years submitting affidavit from Magistrate that they are not blacklisted by any Govt. Dept./Govt./Ministry or that there is no pending case in any Court of Law.
- (iii) District preference.

Evaluation of Technical Bid : The firm needs to satisfy the Minimum Eligibility Criteria to be considered technically qualified.

Financial Bid envelop should only contain the Percentage of revenue (implies total accrual) sharing being offered with the Government/SHSB.

The Financial Bids may be given in the following format :

Sl.No.	Name of Hospital	Percentage Revenue share offered

Note :-

- (1) **It may be noted that Revenue means the Gross Revenue i.e. total earnings from sale of drugs & other consumables at the drug store and NOT PROFITS.**
- (2) **The minimum revenue share percentage which shall be accepted for various hospitals is given at Annexure-I. No bid below the minimum revenue share for that hospital as per Annexure I shall be accepted.**

Evaluation of Financial Bid : The highest percentage revenue share offered shall be the sole criteria for evaluation of Financial bids.

Submission of tender –

The tender should reach the office of the State Health Society, Bihar by 3.00 PM on through 05.06.2008 Registered Post/Courier/Speed Post. Tender bids received after this time would not be entertained. The technical bids will be opened on 06.06.2008 at 4.00 PM in the presence of bidders or their authorized representative who desire to be present.

In case the short listed Company/Firm/Agency declines to take-up the project after being awarded the contract, it would be barred from applying for any project of any kind in State Health Society, Bihar for a period of 3 years from the date of award.

The decision of the State Health Society, Bihar shall be final and no enquiries or application for review shall be entertained. The State Health Society, Bihar reserves the right to cancel or reject any tender without assigning any reason.

For details, please contact Dr. A. K. Tewary, State Programme Officer, SHSB,

Executive Director