

**Tender Bid**  
**is invited from**  
**Companies/Firms/Agencies/Individual for**  
**Setting up Generic Drug Shop through**

**Public Private Partnership (PPP) in District Hospitals and Medical College Hospitals of Bihar**

**Project Description**

State Health Society, Bihar is implementing the National Rural Health Mission (NRHM) to improve the availability of and access to quality health care for people.

**Tender Bid is invited from interested Companies/Firms/Agencies/ individual for Setting UP Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals and Medical College Hospital of Bihar.**

**Project Scope** – The State intends to set up:

- (i) 3 Generic Drug Stores in each of the 6 Medical Colleges.
- (ii) 2 Generic Drug Stores in each of the District level Hospitals as mentioned at Annexure-I.

**Project Condition -**

- The State Government shall only provide 500 sq. feet (approx) of empty space in the District Hospital for the purpose.
- The agency has to ensure and stock 188 generic drugs (as provided on the official website of SHSB – [www.shsbihar.org](http://www.shsbihar.org) . The agency is free to stock other generic drugs besides those specified in the tender but in no circumstances the agency shall be allowed to stock branded drugs. The agency may however stock minor surgical instruments- Thermometer, Cotton & Bandage etc. The only condition is that drugs should be procured necessarily from GMP Companies having an average annual turnover of Rs. 25 Crores or above.
- Minimum expiry period of the products should not be less than 1½ years from the date on which the shop receives the product provided if the shelf life of the drug is 1½ years only, the above condition shall be reduced to 1 year.
- Quality Control – To ensure the quality of the drugs, Drug Inspectors will draw samples of the drugs randomly the purpose of test or Analysis. If after the test and analysis, the drawn sample is declared to be Not of Standard Quality then suitable and proper action will be taken as per the provision of Drugs and Cosmetics Act, 1940 and Rules 1945 and the entire batch will be taken back by the supplier at supplier's cost and the Govt. shall not be responsible for any damage during this period.
- The responsibility of getting proper drug license from the competent Authorities will lie upon the successful bidder.
- The agency shall be provided a suitable structure for setting up of the shop.
- Rates (to be charged from the users) shall be 50% of the printed MRP on generic drugs. This condition will not apply on items other than drugs.
- The Generic Drug Store should be operational 24 hours 7 days in a week.
- Successful bidder must fulfill all the requirements as laid down in Drugs and Cosmetic Act and Rules.

**Project Time Frame :** The project would be initially for three (3) years depending upon satisfactory performance further extension will be considered.

**Project Option :**

- (i) Any agency may offer bids for setting up of more than one shop.
- (ii) In each Medical College 3 Generic Drug Shop and in other hospitals in the tender 2 Generic Drug Stores shall be opened.
- (iii) Any agency shall be awarded a maximum of one Generic Store in Medical Colleges i.e. out of 18 shops to be established in 6 Medical Colleges any agency can be allotted a maximum of one Generic Drug Store.
- (iv) Any agency shall be awarded a maximum of 2 shops in other hospitals in the District

**Minimum Eligibility Criteria :-**

- The intending body should have a minimum average annual turnover of Rs. 30 lacs for District Hospitals and 75 lacs for Medical Colleges or above in the last three years.
- A market standing of minimum 3 years in the area.
- Agency to produce Sales Tax Registration.
- Must have qualified human resource for the task like pharmacist etc.
- Must not be black listed by any agency or pending case either Civil or Criminal against them.
- Earnest Money : Demand Draft of Rs. 20,000/- (refundable) for each District Hospital and 50,000/- (refundable) for each Medical College Hospital in favour of State Health Society, Bihar.

**Please Note** : In case the agency quoting the highest bid is unable to provide the services, the earnest money deposited by the agency shall be forfeited.

**Submission Requirements** – Interested Agencies/ Firms/ Companies / Individuals wishing to undertake the above task on behalf of State Health Society, Bihar , may submit in two sealed large envelopes marked “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals of Bihar – Technical Bid” and “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP) in District Hospitals of Bihar – Financial Bid”.

**You are requested to clearly indicate each of the submission requirements mentioned below along with the relevant page number in your covering letter/application accompanying the technical proposal.**

The **Technical Bid** should include the following –

- (i) Capability Statement in not more than two A4 pages.
- (ii) Background of the firm/organization with relevant experience in not more than two A4 pages.
- (iii) Summary of personnel/staff proposed for shop.
- (iv) Annual turnover with details and audited annual report for last 3 years.
- (v) Demand Draft of Rs. 20,000/- (refundable) for each District Hospital for which bid is submitted and 50,000/- (refundable) for each Medical College in favour of State Health Society, Bihar.

Besides the above the following documents should also be submitted :-

- (i) Sales Tax Registration.
- (ii) Non-conviction certificate for the last three years submitting affidavit from Magistrate that they are not blacklisted by any Govt. Dept./Govt./Ministry or that there is no pending case in any Court of Law.
- (iii) District preference.

**Evaluation of Technical Bid** : The firm needs to satisfy the Minimum Eligibility Criteria to be considered technically qualified.

**Financial Bid** envelop should only contain the Percentage of revenue (implies total accrual) sharing being offered with the Government/SHSB.

The Financial Bids may be given in the following format :

Sl.No.	Name of Hospital	Percentage Revenue share offered

**Note :-**

- (1) **It may be noted that Revenue means the Gross Revenue i.e. total earnings from sale of drugs & other consumables at the drug store and NOT PROFITS.**
- (2) **The minimum revenue share percentage which shall be accepted for various hospitals is given at Annexure-I. No bid below the minimum revenue share for that hospital as per Annexure I shall be accepted.**

**Evaluation of Financial Bid** : The highest percentage revenue share offered shall be the sole criteria for evaluation of Financial bids.

**Submission of tender –**

The tender should reach the office of the State Health Society, Bihar by 5.00 PM on 15.10.2007 through Registered Post/Courier/Speed Post. Tender bids received after this time would not be entertained. The technical bids will be opened on 16.10.2007 at 04:00 PM in the presence of bidders or their authorized representative who desire to be present.

In case the short listed Company/Firm/Agency declines to take-up the project after being awarded the contract, it would be barred from applying for any project of any kind in State Health Society, Bihar for a period of 3 years from the date of award.

The decision of the State Health Society, Bihar shall be final and no enquiries or application for review shall be entertained. The State Health Society, Bihar reserves the right to cancel or reject any tender without assigning any reason.

For details, please contact Dr. A. K. Tewary, State Programme Officer, SHSB,

**Executive Director**

## Annexure- I

Sl.No.	Name of the Medical Colleges/District Hospitals	Minimum Revenue Offer in %
1	P.M.C.H., Patna	56.88
2	N.M.C.H., Patna	51.60
3	S.K.M.C.H., Muzaffarpur	53.50
4	D.M.C.H., Darbhanga	53.50
5	A.N.M.M.C.H., Gaya	52.50
6	J.L.N.M.C.H., Bhagalpur	52.50
7	Araria (Sub. Divisional Hospital)	46.60
8	Arwal (Primary Health Centre)	46.60
9	Aurangabad (Sadar Hospital)	46.60
10	Banka (Sub. Divisional Hospital)	33.60
11	Begusaria (Sadar Hospital)	46.60
12	Bhagalpur (Sadar Hospital)	46.60
13	Bhojpur (Sadar Hospital)	46.60
14	Buxar (Sub. Divisional Hospital)	46.60
15	East Champaran (Sadar Hospital)	46.60
16	West Champaran (M.J.K.Hospital, Bettiah)	46.60
17	Darbhanga (Ref.Hospital Jaley, Darbhanga)	46.60
18	Gopalganj (Sadar Hospital)	46.60
19	Gaya (Pilgrim Hospital)	46.60
20	Jahanabad (Sadar Hospital)	46.60
21	Jamui (Sub. Divisional Hospital)	36.60
22	Kaimur (Sub. Divisional Hospital)	36.60
23	Katihar (Sadar Hospital)	46.60
24	Khagaria (Sadar Hospital)	46.60
25	Kishanganj (Sub. Divisional Hospital)	41.50
26	Lakhisaria (Sub. Divisional Hospital)	46.60
27	Madhubani (Sadar Hospital)	46.60
28	Madhepura (Sadar Hospital)	37.50
29	Munger (Sadar Hospital)	46.60
30	Muzaffarpur (Sadar Hospital)	46.60
31	Nalanda (Sadar Hospital)	46.60
32	Nawada (Sadar Hospital)	46.60
33	Purnia (Sadar Hospital)	46.60
34	Rohtas (Sadar Hospital)	36.50
35	Saharsa (Sadar Hospital)	46.60
36	Samastipur (Sadar Hospital)	46.60
37	Saran (Sadar Hospital)	46.60
38	Sheikhpura (Sub. Divisional Hospital)	46.60
39	Sheohar (Sub. Divisional Hospital)	33.60
40	Sitamarhi (Sadar Hospital)	46.60
41	Siwan (Sadar Hospital)	46.60
42	Supaul (Sub. Div. Hos. Supaul)	36.50
43	Vaishali (Sadar Hospital)	46.60
44	<b>Patna</b>	46.60
	1 Gardinar Road Hospital, Patna	
	2 Gardanibagh Hospital, Patna	
	3 Rajbanshi Nagar Hospital, Patna	
	4 Sub.Div. Hosp. G.G.S. Hospital, Patna City	
	5 Sub. Div. Hos. Danapur, Patna	
	6 Sub. Div. Hos., Phulwarisarif, Patna	
	7 Sub. Divisional Hospital, Barh, Patna	

## LIST OF GENERIC DRUGS FOR DRUG STORE

Sl. No.	PRODUCTS	PACK
	<b>INJECTIONS</b>	
1	AMIKACIN I.P. 100MG/2ML	2ml Vial
2	AMIKACIN I.P. 250MG/2ML	2ml Vial
3	AMIKACIN I.P. 500MG/2ML	2ml Vial
4	NANDROLONE DECONATE 25MG/ML	1ml Vial
5	NANDROLONE DECONATE 50MG/ML	1ml Vial
6	DICLOFENAC SOD. I.P.-25MG/ML	3ml Amp.
7	GENTAMICIN 40MG/ML	2ml Vial
8	GENTAMICIN 40MG/ML	20ml Vial
9	GENTAMICIN 40MG/ML	30ml Vial
10	CHLORAMPHENICOL SOD. 1GM WITH WFI	Vial
11	HYDROCORTISONE 100MG WITH WFI	Vial
12	STREPTOMYCIN 0.75GM	Vial
13	STREPTOMYCIN 1.0 GM	Vial
14	AMPICILLIN 500MG	500mg
15	RANITIDINE 25MG/ML	2ml Vial
16	DEXAMETHASONE SOD PHOS	2ml Vial
17	DEXAMETHASONE SOD PHOS	10ml Vial
18	DEXAMETHASONE SOD PHOS	20ml Vial
19	DEXAMETHASONE SOD PHOS	30ml Vial
20	METACHLORAMIDE 10MG	2ml
21	OXYTOCIN 5IU	1ml Vial
22	METHYL EROMETRINE MELEATE - 0.2MG	1ml Vial
23	VITAMIN B1+B6+B12+CAL. PATNA	2ml Vial
24	METHYLCOBLIMIN 500MG	1ml Vial
25	ONDANSETRON USP	2ml Vial
26	PENTAZOCIN 30MG AMP	1ml Amp.
27	AMPICILLIN 250MG + CLOXACILLIN 250MG	Vial
28	AMPICILLIN 500MG + CLOXACILLIN 500MG	Vial
29	DICYCLOMINE 10MG	30ml Vial
30	NANDROLONE PHENYL PROPIONATE 25MG	1ml Vial
31	NANDROLONE PHENYL PROPIONATE 50MG	1ml Vial
32	CEFOTAXIME I.P. 250MG WITH WFI	Vial
33	CEFOTAXIME I.P. 500MG WITH WFI	Vial
34	CEFOTAXIME I.P. 1MG WITH WFI	Vial
35	CEFTRIAZONE 250MG WITH WFI	Vial
36	CEFTRIAZONE 500MG WITH WFI	Vial
37	CEFTRIAZONE 1GM WITH WFI	Vial
	<b>EYE/EAR DROPS</b>	
38	AMIKACIN	10ml Vial
39	AMIKACIN+ DEXAMETHASONE	10ml Vial
40	BETAMETHASONE + NEOMYCIN	10ml Vial
41	CIPROFLOXACIN 0.3% W/V	10ml Vial
42	CIPROFLOXACIN + BETAMETHASONE	10ml Vial
43	CIPROFLOXACIN+ BETAMETHASONE	10ml Vial
44	PARADICHLOROBENZENE+ BENZOCAINE	10ml Vial
45	DEXAMATHASONE + CHLORAMPHENICOL	10ml Vial
46	DECAMETHASONE + NEOMYCIN	10ml Vial
47	DICLOFENAC SOD	10ml Vial
48	DICLOFENAC + GENTA	10ml Vial
49	OFLOXACIN 0.3%	10ml Vial
50	OFLOXACIN + DEXAMETHASONE	10ml Vial

51	OFLOXACIN + BETAMETHASONE	10ml Vial
52	GATIFLOXACIN	10ml Vial
53	GENTAMICIN + DEXAMETHASONE	10ml Vial
54	GENTAMICIN + BETAMETHASONE	10ml Vial
55	GENTAMICIN	10ml Vial
56	NORFLOXACIN 0.3% W/V	10ml Vial
57	NORFLOXACIN + DEXAMETHASONE	10ml Vial
58	OXYMETAZOLINE 0.05% NAZAL DROP	10ml Vial
59	XYLOMETAZOLINE HCL 0.1% NAZAL DROP	10ml Vial
60	SPRAFLOXACIN	10ml Vial
61	TOBRAMYCIN	10ml Vial
62	TOBRAMYCIN + DEXAMETHASONE	10ml Vial
	<b>DRY SYRUPS/ DROPS</b>	
63	AMOXYCILLIN	10ml
64	AMOXYCILLIN 125MG/5ML	30ml
65	AMOXYCILLIN 125MG/5ML	60ml
66	AMOXY + LACTO	30ml
67	CEFADROXIL 125MG/5ML	30ml
68	CEFADROXIL 100MG/5ML	10ml
69	CEPHALEXIN 125MG/5ML DROP	10ml
70	CEPHALEXIN 125MG/5ML	30ml
71	250MG/5ML AMOXY 125MG+CLOXA 125MG	30ml
72	CEFIXIME	30ml
	<b>CAPSULES</b>	
73	AMOXY 250 + CLOXA 250 + LACTOBACILLUS 60MU	10x10
74	DOXYCYCLINE 100MG	20X10
75	AMOXYCILLIN 250MG	30X10
76	AMOXYCILLIN 500MG	10X10
77	CHLORAMHENICOL	30X10
78	CHLORAMPHENICOL	10X10
79	OMEPRAZOLE I.P. - 20MG	30X10
80	OMEPRAZOLE + DOMPERIDONE	10X10
81	LANSAPRAZOLE	30X10
82	AMPI 250+CLOXA 250+ LACTOBACILIUS 60	10X10
83	TETRACYCLINE 250MG	30X10
84	TETRACYCLINE 500MG	10X10
85	TRAMADOL 100	10x10
86	FERROUS 200+VIT B 100+FOLIC ACID 1000MCG	25X30
	<b>TABLETS</b>	
87	PARACETAMOL 125MG	25X10
88	CALCIUM CARBO 1250+VIT. D 3250 IU	10X30
89	CIRPO 500+ORNIDAZOLE 500	10X10
90	CIPROFLOXACIN 250MG	10X10
91	DICLO 50+PARA 500 + CHLORAXOZON 250	20X10
92	DICLO 50 + PARA 500 + CHLORAXOXON 250	25X12
93	DICLOFENAC + SERATIOPEDEASE + PARACETAMOL	20X12
94	IBU. 400MG + PARA 333MG	25X20
95	ELEMENTAL IRON 100MG + FOLLIC ACID 350MCG	30X10
96	OFLOXACIN 200MG	20X10
97	OFLOXACIN 200+ ORNIDAZOLE 500	10X10
98	OFLOXACIN 200 + TINIDAZOLE 600	10X10
99	FURAZOLE + METRO + DICYCLO 10	20X10
100	PARA 500MG + PSEUEDO 30MG + CETRI. 10MG	50X5
101	AMOXYCILLIN 125MG	20X10
102	AMOXYCILLIN 250MG	20X10
103	DICLO 500MG + PARA 500MG + MAG 100MG + CPM 4MG	50X10

104	GUAI + PARA+ EPHE + BROMXIN + CPM	25X10
105	ATENOLOL I.P. 25MG/50MG	10X10
106	LEVOFLOXACIN HEMIHYDRATE 250MG/500MG	10X10
107	LOSARTAN POTASSIUM 25MG/50MG	10X10
108	CEFADROXIL I.P. 125MG	10X10
109	CEFADROXIL I.. 250MG	10X10
110	CEFADROXIL I.. 500MG	10X10
111	RANITIDINE I.P. 150MG	20X10
112	LEVOCITRAZINE 75MG	50X10
113	MEFENAMIC 250 + DICYCLO 10	20X10
114	METHYL ERGOMETRINE MELEATE	48X10
115	NIMESULIDE 100MG + PARA 500MG	20X10
116	METHYLOCOBALIMIN 1500MG	10X10
117	NORFLOXACIN	25X10
118	NORFLOXACIN 400 + TINIDAZOLE 500	10X10
119	NIMESULIDE 50+ PARA 500+ CHLORAZOX 250	25X6
120	NIMESULIDE	50X10
121	PARACETAMOL 500MG	50X10
122	PENTAPRAZOLE 40MG	10X10
123	PENTAPRAZOLE 40MG + DOMPERIDONE	10X10
124	RANITIDINE + DICYCLO + SIMETHICONE	20X10
125	RANITIDINE + DOMERIDONE+SIMETHICONE	10X10
126	ROXITHROMYCIN 150MG	10X10
127	CEFEXYME ALU/ALU PACK	10X10
128	DICLOFENAC POTA. 50+DICYCLO 10	5X50
129	TRIMETHOPRIM + SULPHAMETHOXAZOLE	20X10
130	CITRIZIN	50X10
	<b>LIQUID SYRUPS</b>	
131	ALBENDAZOLE	10ml Vial
132	PRACETAMOLE 125MG	60ml
133	IRON POLYMALTOSE	200ml
134	OFLOXACIN	30ml
135	CPM+AMM. CL + SOD. CID+ MENTHOL	60ml
136	CPM+AMM.CL + SOD. CID.+ MENTHOL	100ml
137	PARA + PSEUEDO + CETIRI	60ml
138	PARA + PSEUEDO + CETIRI	30ml
139	NORFLOXACIN + METRONIDAZOLE	30ml
140	MULTI VITAMINS	200ml
141	CYPROHEPTADINE + TRICOLINE CIT.	200ml
142	NIMESULIDE + PARA	60ml
143	DRIED ALUMINIUM HYDROXIDE	170ml
144	ROXYTHROMYCIN 50MG/5ML	30ml
145	BROMH. + TERBU. + GUAI. + MENTHOL	100ml
146	EFERRIC AMM. CITR. FOLIC ACID + VIT. B12	200ml
	<b>EZTERNAL PREPARATIONS</b>	
147	BECLOMETHASONE + CLOTRIMAZOLE + GENTAMICIN	5Gm
148	BECLOMETHASONE + CLOTRIMAZOLE + GENTAMICIN	10Gm
149	BECLOMETHASONE + NEOMYCIN+ CLOTRIMAZOLE	5Gm
150	BECLOMETHASONE + NEOMYCIN+ CLOTRIMAZOLE	15Gm
151	BECLOMETHASONE + NEOMYCIN	5Gm
152	BECLOMETHASONE + NEOMYCIN	15Gm
153	CLOBETASOL+ GENTAMICIN+MICONAZOLE	10Gm
154	CIPROFLOXACIN+ FLUCINOLONE+CLOTRIMAZOLE	5Gm
155	CIPROFLOXACIN + FLUCINOLONE+ CLOTRIMAZOLE	15Gm
156	ERYTHROMYCIN CREAM	15Gm
157	CLINDOMYCIN 1%	10Gm

158	DICLOFENAC DIETHYLAMMONIUM GEL	10Gm
159	DICLOFENAC DIETHYLAMMONIUM GEL	30Gm
160	NITROFURAZONE CREAM	15Gm
161	CLOTRIMAZOLE + GENTAMICIN+ FLUOCINOLONE	15Gm
162	GENTAMICIN + FLUOCINOLONE+ MICONAZOLE	15Gm
163	CLOTRIMAZOLE + MENTHOL + BORIC ACID + ICHTHAMOL + ZINC OXIDE	15Gm
164	DICLOFENAC + METHYL SALICYLATE	10Gm
165	DICLOFENAC + METHYL SALICYLATE	30Gm
166	SALICYLIC ACID + BENZOIC ACID + THYMOL	10Gm
167	CAMPHOR PHYMOL + THYMOL + EUCALYPTUS + MENTHOL + METHYL SALICYLITE+METHYL NICOTHEATE + MEPHENESEN	30Gm
168	POVIDONE- IODINE OINTMENT	20Gm
169	POVIDONE- IODINE LOTION	100MI
170	PVPL+METRONIDAZOLE	15Gm
171	BETAMETHASONE VALERATE+ GENTAMICIN SULPHATE + TOINAFTATE + LODOCHILORHYDROXYQUINOLINE	5Gm
172	BETA. VALERATE + GENT. CHLORHEXIDINE GLUCONATE	15Gm
173	SILVER SULFADIAZINE + CHLORHEXIDINE GLUCONATE	15Gm
174	SILVER SULFADIAZINE CREAM	20Gm
175	CHOLINE SALICYLATE SOLUTION	10Gm
176	HEPARIL SODIUM	10Gm
177	BETAMETHASONE + NEOMYCIN	15Gm
178	BETHAMETHASONE + CLIOQUINOL	15Gm
	<b>POWER SECTION</b>	
179	PROTIN POWDER	200Gm
	<b>NURSING CARE DIVISION</b>	
180	PENTAPRAZOLE 40MG WITH SODIUM CHLORIDE INJ.	Vial
181	CEFOPERZONE 250+ SULBACTAM 125 WITH WFI	Vial
182	CEFOPERZONE 500+SULBACTAM 250 WITH WFI	Vial
183	CEFOTAXIME 250 + SULBACTAM 125 WITH WFI	Vial
184	CEFOTAXIME 500 + SULBACTAM 250 WITH WFI	Vial
185	CEFOTAXIME 1000 + SULBACTAM 500 WITH WFI	Vial
186	CEFTRIASONE 250 + SULBACTAM 125 WITH WFI	Vial
187	CEFTRIASONE 500 + SULBACTAM 250 WITH WFI	Vial
188	CEFTRIASONE 1000 + SULBACTAM 500 WITH WFI	Vial