

दिनांक 24.07.2012 को NARTAN स्थापना एवं संचालन हेतु, प्राप्त तकनीकी सफल निविदाओं का वित्तीय निविदा खोलने हेतु परियोजना आकलन समिति की बैठक की कार्यवाही

दिनांक 24.07.2012 को अपराह्न 3.00 बजे National Rural Telemedicine Ayush Network (NARTAN) की स्थापना हेतु आमंत्रित निविदा के आलोक में प्राप्त निविदाओं में से तकनीकी समिती द्वारा सफल घोषित पाँच निविदाओं का वित्तीय निविदा खोलने एवं इसपर विचार करने हेतु Project Appraisal Committee (PAC) की बैठक आयुक्त की गई। उपस्थित सदस्यों की उपस्थिति संधिका में रखी गई है।

तकनीकी समिति द्वारा तकनीकी रूप से अनुसंशोधित पाँच निविदाओं के द्वारा दिये गये वित्तीय निविदा को, उपस्थित निविदादाता के प्रतिनिधि एवं (PAC) के सदस्यों के समुख खोला गया एवं उसमें अंकित किये गये दर को निम्न तालिका में दर्शाया गया है। परियोजना आकलन समिति द्वारा निविदादाता M/s KEONICS, Bangalore को न्यूनतम (Fmin) (₹ 227,11,67,098) दर के रूप में अनुमोदित किया गया है तथा निविदा सूचना अनुसार अन्य निविदा का

Normalized Financial Score (Fn) काण्डका 3 में फार्मूला $(Fn = 30 \times Fmin / Fb)$ के अनुसार दर्शाया गया है where, Fn = normalized finance score for the bidder under consideration.

Fb = absolute financial score for the bidder under consideration.

Fmin = minimum absolute financial score obtained by any bidder.

The Bidder with highest (Ts + Fn) will be selected.

SL No	Description	KEONICS, Bangalore (Company 3)	HMRI, Hyderabad (Company 8)	IL&FS, Gurgaon (Company 9)	HCL, Patna (Company 11)	TICIL, New Delhi, (Company 13)
1.	A					
	Establishment of Telemedicine Solution at 212 PHC, 38 district hospitals and one central unit. (Total of Annexure 5 and Annexure 6)	160662351	77507642	283603020	208761020	337351592
	B					
	Running & Maintenance of above mentioned centres primarily for 3 yrs	110504747	276830610	208114199	150520912	219536654
	Total Amount of Annexure 7 (Rs. In lakhs)					
	C					
	Total of A + B (absolute Financial Score for the bidder (Fb))	271167098	354338252	491717219	359282832	556888258
2.	Maximum Financial Score (Fmin) (30 points)	30				
3.	Normalised Financial Score (Fn) $(Fn = 30 \times Fmin / Fb)$		22.95	16.54	22.64	14.60
4.	Technical Score awarded by Technical Committee (Ts)	64.80	48.97	44.87	53.86	41.73
5.	Total Bidder's Score (Ts+Fn) (3+4)	94.80	71.92	61.41	76.50	56.33

उक्त तालिका के अनुसार M/s. M/s KEONICS, Bangalore को Highest Score (Ts+Fn) = 94.80 प्राप्त है। उन्हें परियोजना देने की स्वीकृती दी जा सकती है।

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No	Category	Criteria	Max Marks	Point System	Supporting Documents	Comp 3 Marks
1	Profile of the Bidder	No. of years of IT operation in India As per 1st Order	3	upto 4 Years - 1 points 4-6 Years - 2 points >6 Years - 3 points	Lead Bidder KEONICS company in IT operation for more than 7 years. First IT Order is from Karnataka State Transport department, Bangalore. In th year 2004 <u>Total years of experience is more than 7years (7 years)</u> <u>Refer Booklet 1 Page 16</u>	3
2	Profile of the Bidder	Average Turnover of firm/Lead Bidder of the consortium for last 3 years.(as per Audited Pg L) or as per CA certificate.	7	30 Crores - 1 Points 30 - 100 Crores - 3 Points 100-150 Crores - 5 Points > 150 Crores - 7 Points	Lead Bidder has an average turnover of over Rs. 104 Crores in 3 Years. <u>Page 181</u>	5
3	Past Experience	Experience in providing ICT related products/services (e.g. Application software/managing ICT infrastructure/ operations etc.) to the Healthcare sector *. <u>Completion certificates.</u>	10	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points 5 Projects - 5 Points 6 Projects - 6 Points 7 Projects - 7 Points 8 Projects - 8 Points 9 Projects - 9 Points >=10 Projects - 10 Points	<u>Ktwo attached 10 projects Completion certificates.</u> <u>Page 97 to 132 & Page No. 189a to 189F</u>	10
4	Past Experience	No. of Telemedicine Stations / Nodes developed by Vendor for telemedicine projects *. <u>* As per Work Completion Certificate.</u>	10	20 nodes - 2 Points 21 - 50 nodes - 4 Points 51 - 75 nodes - 6 Points 76 - 100 nodes - 8 Points >= 100 nodes - 10 Points	Technology Partner 'KTwo' has over 102 Telemedicine nodes. Customer certificates are attached. <u>Page no 125 to 141 provide proof for the same.</u>	10
5	Past Experience	No. of Projects executed & currently running in the state of Bihar. (Minimum project value of 1 Crore Rupees)	5	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points >=5 Projects - 5 Points	Relevant 05 PROJECT work order are attached of Watson, Consortium Partners. <u>page no 142 -174</u>	5
6	Profile of Proposed Resources	Profile of Proposed Resources Required for Completing the Specified Work i (As per Annexure 10)	5	Minimum 4 profiles (minimum 1 Telemedicine profile and minimum 3 ICT profile) - 1 point. 5 to 10 profile (minimum 2 Telemedicine profile and other profile) - 2 points 11 and above (minimum 3 Telemedicine profile and other profile) - 5 points	Technology Partner 'KTwo' has attached profiles of 12 Technical Resources of which 3 are with telemedicine experience and 9 are with ICT experience. <u>Refer pages 41 - 62 provides the detailed resume of the resources.</u>	5
Total			40			38

1435

No	Category	Criteria	Max Marks	Point System	Supporting Documents	Comp 8 Marks
1	Profile of the Bidder	No. of years of IT operation in India As per 1st Order	3	upto 4 Years - 1 points 4-6 Years - 2 points >6 Years - 3 points	Lead Bidder company in IT operation for more than 4 years. First work completion certificate mention the support from Feb 2007 <u>Refer Page No 25.</u>	2
2	Profile of the Bidder	Average Turnover of firm/Lead Bidder of the consortium for last 3 years.(as per Audited P&L) or as per CA certificate.	7	30 Crores - 1 Points 30 - 100 Crores - 3 Points 100-150 Crores - 5 Points > 150 Crores - 7 Points	Lead Bidder has an average turnover of over Rs. 112.92 Crores in 3 Years <u>Page 316.</u>	5
3	Past Experience	Experience in providing ICT related products/services (e.g. Application software/managing ICT infrastructure/operations etc.) to the Healthcare sector *. Completion certificates.	10	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points 5 Projects - 5 Points 6 Projects - 6 Points 7 Projects - 7 Points 8 Projects - 8 Points 9 Projects - 9 Points ≥10 Projects - 10 Points	Bidder attached 05 projects Completion certificates. <u>Annexure B : Page Number 21 to 28</u>	5
4	Past Experience	No. of Telemedicine Stations / Nodes developed by Vendor for telemedicine projects *. * As per Work Completion Certificate.	10	20 nodes - 2 Points 21 - 50 nodes - 4 Points 51 - 75 nodes - 6 Points 76 - 100 nodes - 8 Points ≥ 100 nodes - 10 Points	Technology Partner has over 140 Telemedicine nodes. Customer certificates are attached. <u>Page 29-32</u>	10
5	Past Experience	No. of Projects executed & currently running in the state of Bihar. (Minimum project value of 1 Crore Rupees)	5	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points ≥5 Projects - 5 Points	No Work Order worth 1 Cr and above is attached	0
6	Profile of Proposed Resources	Profile of Proposed Resources Required for Completing the Specified Work i (As per Annexure 10)	5	Minimum 4 profiles (minimum 1 Telemedicine profile and minimum 3 ICT profile) - 1 point. 5 to 10 profile (minimum 2 Telemedicine profile and other profile) - 2 points 11 and above (minimum 3 Telemedicine profile and other profile) - 5 points	Technology Partner 'HMRI' has attached profiles of 13 Technical Resources of which 3 are with telemedicine experience and 10 are with ICT experience. <u>Annexure 10 (Page No. 349-393)</u>	5
Total			40			27

434

S/No	Category	Criteria	Max Marks	Point System	Supporting Documents	Comp 9 Marks
1	Profile of the Bidder	No. of years of IT operation in India As per 1st Order	3	upto 4 Years - 1 points 4-6 Years - 2 points >6 Years - 3 points	Lead Bidder company in IT operation for more than 7 years. Old Order dated 4th Feb 2004, from Satluj Jal Vidyut Nigam Limited to (IL&FS towards development of Payroll <u>Refer Page 49.</u>	3
2	Profile of the Bidder	Average Turnover of firm/Lead Bidder of the consortium for last 3 years. (as per Audited P&L) or as per CA certificate.	7	30 Crores - 1 Points 30 - 100 Crores - 3 Points 100-150 Crores - 5 Points > 150 Crores - 7 Points	Lead Bidder has an average turnover of over Rs.250 Crores in 3 Years Page 41	7
3	Past Experience	Experience in providing ICT related products/services (e.g. Application software/managing ICT infrastructure/ operations etc.) to the Healthcare sector *. <u>Completion certificates.</u>	10	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points 5 Projects - 5 Points 6 Projects - 6 Points 7 Projects - 7 Points 8 Projects - 8 Points 9 Projects - 9 Points ≥10 Projects - 10 Points	Bidder attached 04 projects Completion certificates. Page No. 107-118.	4
4	Past Experience	No. of Telemedicine Stations / Nodes developed by Vendor for telemedicine projects *. <u>* As per Work Completion Certificate.</u>	10	20 nodes - 2 Points 21 - 50 nodes - 4 Points 51 - 75 nodes - 6 Points 76 - 100 nodes - 8 Points ≥ 100 nodes - 10 Points	Technology Partner has over 54 Telemedicine nodes. Customer certificates are attached. Page No. 118.	6
5	Past Experience	No. of Projects executed & currently running in the state of Bihar. (Minimum project value of 1 Crore Rupees)	5	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points ≥5 Projects - 5 Points	Relevant 03 PROJECT work order are attached of , Consortium Partners. page 74, 101, 111	3
6	Profile of Proposed Resources	Profile of Proposed Resources Required for Completing the Specified Work i (As per Annexure 10)	5	Minimum 4 profiles (minimum 1 Telemedicine profile and minimum 3 ICT profile) - 1 point. 5 to 10 profile (minimum 2 Telemedicine profile and other profile) - 2 points 11 and above (minimum 3 Telemedicine profile and other profile) - 5 points	Technology Partner has attached profiles of 4 Technical Resources of which 0 are with telemedicine experience and 4 are with ICT experience. Page No. 192	1
Total			40			24

No	Category	Criteria	Max Marks	Point System	Supporting Documents	Comp 11 Marks
		No. of years of IT operation in India As per 1st Order		upto 4 Years - 1 points 4-6 Years - 2 points >6 Years - 3 points	Technology Partner, Prognosis, in IT operation for more than 6 years. <u>First Order : Dated 16.06.2005 from ISRO to Prognosis towards supply and installation of Telemedicine Solutions.</u> <u>Refer Section G</u>	3
1	Profile of the Bidder		3			
2	Profile of the Bidder	Average Turnover of firm/Lead Bidder of the consortium for last 3 years.(as per Audited P&L) or as per CA certificate.	7	30 Crores - 1 Points 30 - 100 Crores - 3 Points 100-150 Crores - 5 Points > 150 Crores - 7 Points	Lead Bidder has an average turnover of over Rs.11699.66 Crores in 3 Years <u>Refer Section H</u>	7
3	Past Experience	Experience in providing ICT related products/services (e.g. Application software/managing ICT infrastructure/ operations etc.) to the Healthcare sector *. <u>Completion certificates.</u>	10	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points 5 Projects - 5 Points 6 Projects - 6 Points 7 Projects - 7 Points 8 Projects - 8 Points 9 Projects - 9 Points ≥10 Projects - 10 Points	Prognosis attached 05 projects Completion certificates. HCL attached 02 projects Completion certificates. C-G	7
4	Past Experience	No. of Telemedicine Stations / Nodes developed by Vendor for telemedicine projects *. <u>* As per Work Completion Certificate.</u>	10	20 nodes - 2 Points 21 - 50 nodes - 4 Points 51 - 75 nodes - 6 Points 76 - 100 nodes -8 Points ≥= 100 nodes - 10 Points	Technology Partner has over 92 Telemedicine nodes. Customer certificates are attached.	8
5	Past Experience	No. of Projects executed & currently running in the state of Bihar. (Minimum project value of 1 Crore Rupees)	5	1 Project - 1Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points ≥=5 Projects - 5 Points	Relevant 05 PROJECT work order are attached of HCL Consortium Partners.	5
6	Profile of Proposed Resources	Profile of Proposed Resources Required for Completing the Specified Work i (As per Annexure 10)	5	Minimum 4 profiles (minimum 1 Telemedicine profile and minimum 3 ICT profile) - 1 point. 5 to 10 profile (minimum 2 Telemedicine profile and other profile) - 2 points 11 and above (minimum 3 Telemedicine profile and other profile) - 5 points	Technology Partner 'prognosis & HCL' has attached profiles of 7 Technical Resources of which 2 are with telemedicine experience and 5 are with ICT experience.	2
Total			40			32

No	Category	Criteria	Max Marks	Point System	Supporting Documents	Comp 13 Marks
1	Profile of the Bidder	No. of years of IT operation in India As per 1st Order	3	upto 4 Years - 1 points 4-6 Years - 2 points >6 Years - 3 points	Technology Partner 'TeleVital', company in IT operation for more than 6 years. First Order : Dated 12.12.2003 from ISRO towards Telemedicine system for ONCOLOGY projects for Tata Memorial Center. Details provided in Section 5.	3
2	Profile of the Bidder	Average Turnover of firm/Lead Bidder of the consortium for last 3 years, (as per Audited P&L) or as per CA certificate.	7	30 Crores - 1 Points 30 - 100 Crores - 3 Points 100-150 Crores - 5 Points > 150 Crores - 7 Points	Lead Bidder has an average turnover of over Rs. 74.33 Crores in 3 Years On Annexure 2 in Section 16	3
3	Past Experience	Experience in providing ICT related products/services (e.g. Application software/managing ICT infrastructure/ operations etc.) to the Healthcare sector *. <u>Completion certificates.</u>	10	1 Project - 1 Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points 5 Projects - 5 Points 6 Projects - 6 Points 7 Projects - 7 Points 8 Projects - 8 Points 9 Projects - 9 Points ≥10 Projects - 10 Points	TCIL attached 3 projects Completion certificates. Tele Vital - attached 1 project Completion Certificate. (Section -17) Section 10	4
4	Past Experience	No. of Telemedicine Stations / Nodes developed by Vendor for telemedicine projects *. * As per Work Completion Certificate.	10	20 nodes - 2 Points 21 - 50 nodes - 4 Points 51 - 75 nodes - 6 Points 76 - 100 nodes - 8 Points ≥ 100 nodes - 10 Points	TCIL has over 05 Telemedicine nodes. Customer certificates are attached. (Section 17)	2
5	Past Experience	No. of Projects executed & currently running in the state of Bihar. (Minimum project value of 1 Crore Rupees)	5	1 Project - 1 Points 2 Projects - 2 Points 3 Projects - 3 Points 4 Projects - 4 Points ≥5 Projects - 5 Points	Relevant 05 PROJECT work order are attached of TCIL Consortium Partners. (sec-07)	5
6	Profile of Proposed Resources	Profile of Proposed Resources Required for Completing the Specified Work 1 (As per Annexure 10)	5	Minimum 4 profiles (minimum 1 Telemedicine profile and minimum 3 ICT profile) - 1 point. 5 to 10 profile (minimum 2 Telemedicine profile and other profile) - 2 points 11 and above (minimum 3 Telemedicine profile and other profile) - 5 points	Technology Partner 'TCIL' has attached profiles of 10 Technical Resources of which 2 are with telemedicine experience and 2 are with ICT experience. Refer Sec 19	2
Total			40			19

H31

16/11/12

0

19