Minutes of the Pre-EOI meeting held on 12.11.2013 at 3.00 pm, SHSB, Patna with the Technical Committee constituted for Technical Evaluation of EOI & Bids for Setting up & Operationalising Dialysis unit in Medical College Hospitals and District Hospitals under PPP mode

Members Present -

1. Sri.Shankar Jha, Special Secretary, Department of Health, Govt. of Bihar
2. Dr. D.K. Raman, AD-RCH, SHSB
3. Dr.Yashwant Singh, HOD, Department of Nephrology, PMCH
4. Dr.Om Kumar, HOD, Department of Nephrology, IGIMS
5. Sri.P.K.Keshava, Procurement Expert, B-TAST
6. Ms. Rashi Jayaswal, State Programme Manager, SHSB

A pre-EOI meeting was held on 12th November 2013 with potential bidders on the project concept, to clarify doubts etc.

The following firms participated in the meeting-

1. M/s B.Braun
2. M/s Deep Chand Dialysis
3. M/s Vikas Medical Devices
4. M/s Sandor Medicates Pvt. Ltd.
5. M/s SS Medical systems (I) Pvt. Ltd.
6. M/s Bio Organic
7. M/s Sciemed Healthcare Pvt. Ltd.

The issues raised in the meeting and Committee's recommendations are as such -

Sno.	Issue	Recommendation of Technical Committee
1	**Shortage of Nephrologist**—Prospective bidders felt that due the non availability of Nephrologist in the state as well as in the country it may not be possible to provide full time Nephrologist for each facility as required in the EOI. They requested for taking this responsibility by the Government. However they agreed to provide qualified Doctors having experience in dialysis operation. and also explore empanelment of Nephrologists consultants~~s~~ to cover a certain number of facilities for online consultation or visit in case of emergency requirement	The Committee also agreed regarding the scarcity of Nephrologists and therefore advised the agencies to submit EOIs indicating interest with or without Nephrologists.
2	**Consumables:** As per the EOI the dialyzer (artificial kidney) is to be provided by the patient or govt. but prospective bidders requested to make a comprehensive package including dialyzer for the agency.	Committee recommended to ask rate from the bidder as follows: Quote separately for service charge and consumables (including dialyzer) for 1st dialysis using new dialyzer and repeat dialysis using same dialyzer
3	The **specifications of the equipments** provided in the EOI were very generic in nature and this in turn might affect the rates being proposed. Some agencies felt that since it was mentioned in the specifications that FDA criteria has to be fulfilled, this would ensure best quality equipments only.	State would provide detailed specifications which would be prepared by HODs, Nephrology-PMCH and IGIMS in the RFP document.
4	State should **assure a minimum number of**	Not agreed by the committee

	patients	as agency will be allowed to accept non referred cases from the open market in case referred cases from the hospital is not adequate.
5	How should the **bid rate** be quoted? Has the bid to be done for all the facilities?	Committee recommended for cluster approach. Bid may quote for one or more cluster.
6	While the **space** is being handed over by a particular facility, there should be provision to install more machines so that renal cases are not rejected due to shortage of machines	Initially space shall be provided as per requirement for setting up 2 machines in DH and 6 machines in MCHs. If more space is required in future to meet additional demand then decision will be taken accordingly as per the assessment report.
7	**Turnover requirement** has to be given for the firm or as health care service provider	Turnover requirement has to be given as per health care service provider
8	Prospective bidder wanted to know about their **Medico Legal responsibility**	Committee was of the opinion that since responsibility for providing quality dialysis service lies with the selected agency so they will have to take medico legal responsibility also. Indirectly hospital will also be responsible as the created facility is within the hospital.

Approval of the Executive Director maybe solicited on the above recommendations.

(Rashi Jayaswal)
SPM
SHSB

(P.K.Keshava)
Procurement Expert,
B-TAST

(Dr.Om Kumar)
HOD, Department of
Nephrology, IGIMS

(Dr.Yashwant Singh)
HOD, Department of
Nephrology, PMCH

(Dr. D.K. Raman)
AD-RCH,
SHSB

(Shankar Jha)
Special Secretary,
Deptt. of Health, GoB